



# FortiWeb

## Product Offerings

Available in:



Appliance



Virtual Machine



SaaS



Cloud



Container

AI-powered WAF that protects web applications and APIs against the OWASP Top 10

FortiWeb Web Application Firewall protects your business-critical web applications and APIs from attacks that target known and unknown vulnerabilities. Using an advanced multi-layered approach backed by a sophisticated machine learning engine, FortiWeb protects against the OWASP Top 10 and more.

The FortiWeb product line offers solutions and deployment options across SaaS, VMs, and appliances that can protect business applications no matter where the application is hosted. This ordering guide will help you choose the right solution for your customer.

FortiWeb is offered as a SaaS-based cloud service, virtual appliance, or as an on-premise appliance:

- **FortiWeb Cloud (SaaS):** cloud-native multitenant SaaS-based solution with a global distribution of WAF clusters around the world.
- **VM Subscription (Public/Private Cloud):** virtual solution supported across public and private clouds.
- **FortiWeb Appliance:** on-premise FortiWeb appliance providing best price/performance data center WAF solution in the industry.



## PRODUCT OFFERINGS

For OPEX-based purchasing, choose between FortiWeb Cloud (a cloud-based SaaS service (Cloud WAF) requiring no hardware/software installation) and FortiWeb-VM S-series (a yearly subscription of our virtual WAF supported on all common hypervisors and public cloud providers).

When choosing FortiWeb Cloud, simply pick the overall bandwidth needed and number of web applications that your customer requires.

When choosing the virtual WAF (FortiWeb-VM S series), remember this is a yearly subscription. Choose between the standard and advanced subscription bundles, which vary by the type of services included.

OPEX									
WAF as a Service					VM01	VM02	VM04	VM08	VM16
Performance									
HTTP Throughput	20 Mbps	50 Mbps	100 Mbps	500 Mbps	25 Mbps	100 Mbps	500 Mbps	3 Gbps	6 Gbps
HTTPS Throughput (2048 keysize)	20 Mbps	50 Mbps	100 Mbps	500 Mbps	10 Mbps	50 Mbps	250 Mbps	1 Gbps	3 Gbps
Max Machine Learning Domains	Included	Included	Included	Included	4	8	16	32	32
Hardware									
Form Factor	SaaS (cloud-native)					Virtual machine			
Security Services									
Web Security	✓	✓	✓	✓	✓	✓	✓	✓	✓
IP Reputation	✓	✓	✓	✓	✓	✓	✓	✓	✓
Antimalware	✓	✓	✓	✓	✓	✓	✓	✓	✓
FortiWeb Cloud Sandbox	✓	✓	✓	✓	Advanced	Advanced	Advanced	Advanced	Advanced
Credential Stuffing Defense	✓	✓	✓	✓	Advanced	Advanced	Advanced	Advanced	Advanced
Threat Analytics	✓	✓	✓	✓	Advanced	Advanced	Advanced	Advanced	Advanced
Additional Services									
24×7 Support	Included	Included	Included	Included	Included	Included	Included	Included	Included
MSSP License	Add-on	Add-on	Add-on	Add-on					

## ORDER INFORMATION

WAF AS A SERVICE					VM01	VM02	VM04	VM08	VM16
	20 Mbps	50 Mbps	100 Mbps	500 Mbps	VM01	VM02	VM04	VM08	VM16
Standard Subscription					FC1-10-WBVMs-916-02-DD	FC2-10-WBVMs-916-02-DD	FC3-10-WBVMs-916-02-DD	FC4-10-WBVMs-916-02-DD	FC5-10-WBVMs-916-02-DD
Advanced Subscription					FC1-10-WBVMs-582-02-DD	FC2-10-WBVMs-582-02-DD	FC3-10-WBVMs-582-02-DD	FC4-10-WBVMs-582-02-DD	FC5-10-WBVMs-582-02-DD
Bandwidth Subscription	FC1-10-WBCLD-654-02-DD	FC2-10-WBCLD-654-02-DD	FC3-10-WBCLD-654-02-DD	FC4-10-WBCLD-654-02-DD					
+1 Website	FC1-10-WBCLD-655-02-DD								
+5 Websites	FC2-10-WBCLD-655-02-DD								
+25 Websites	FC3-10-WBCLD-655-02-DD								
+100 Websites	FC4-10-WBCLD-655-02-DD								
Web Vulnerability Scanning +5 Websites	FC1-10-WBCLD-216-02-DD								



## PRODUCT OFFERINGS

For CAPEX-based purchasing, FortiWeb appliances provide the best price/performance data center WAF solutions in the industry. Pick the right solution based on HTTP/HTTPS throughput and choose between the standard and advanced bundles which vary by the type of services included.

CAPEX							
	100E	400E	600E	1000F	2000F	3000F	4000F
<b>Performance</b>							
<b>HTTP Throughput</b>	50 Mbps	250 Mbps	750 Mbps	2.5 Gbps	5 Gbps	10 Gbps	70 Gbps
<b>HTTPS Throughput (2048 keysize)</b>	25 Mbps	150 Mbps	400 Mbps	2.5 Gbps	5 Gbps	10 Gbps	70 Gbps
<b>Max Machine Learning Domains</b>	4	6	16	64	96	96	192
<b>Hardware</b>							
<b>10/100/1000</b>	4GE	4GE, 4SFP	4GE (2 bypass), 4 SFP	8GE (8 bypass), 4 SFP	4GE (4 bypass), 4 SFP	8GE (8 bypass)	8GE (8 bypass)
<b>10G SFP+</b>				2	4	10 (2 bypass)	10 (2 bypass)
<b>40GE</b>							2 bypass
<b>Dual PS</b>			Dual	Hot Swap	Hot Swap	Hot Swap	Hot Swap
<b>Form Factor</b>	Desktop	1RU	1RU	2RU	2RU	2RU	2RU
<b>Security Services</b>							
<b>Web Security</b>	✓	✓	✓	✓	✓	✓	✓
<b>IP Reputation</b>	✓	✓	✓	✓	✓	✓	✓
<b>Antimalware</b>	✓	✓	✓	✓	✓	✓	✓
<b>FortiWeb Cloud Sandbox</b>	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced
<b>Credential Stuffing Defense</b>	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced
<b>Threat Analytics</b>	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced	Advanced
<b>Additional Services</b>							
<b>24x7 Support</b>	Included	Included	Included	Included	Included	Included	Included

## ORDER INFORMATION

CAPEX							
	100E	400E	600E	1000F	2000F	3000F	4000F
<b>Standard Bundles</b>							
<b>Hardware Bundle</b>	FWB-100E-BDL-934-DD	FWB-400E-BDL-934-DD	FWB-600E-BDL-934-DD	FWB-1000F-BDL-934-DD	FWB-2000F-BDL-934-DD	FWB-3000F-BDL-934-DD	FWB-4000F-BDL-934-DD
<b>Renewal Bundle</b>	FC-10-W01HE-934-02-DD	FC-10-W04HE-934-02-DD	FC-10-W06HE-934-02-DD	FC-10-FW1KF-934-02-DD	FC-10-FW2KF-934-02-DD	FC-10-FW3KF-934-02-DD	FC-10-FW4KF-934-02-DD
<b>Advanced Bundles</b>							
<b>Hardware Bundle</b>	FWB-100E-BDL-580-DD	FWB-400E-BDL-580-DD	FWB-600E-BDL-580-DD	FWB-1000F-BDL-580-DD	FWB-2000F-BDL-580-DD	FWB-3000F-BDL-580-DD	FWB-4000F-BDL-580-DD
<b>Renewal Bundle</b>	FC-10-W01HE-580-02-DD	FC-10-W04HE-580-02-DD	FC-10-W06HE-580-02-DD	FC-10-FW1KF-580-02-DD	FC-10-FW2KF-580-02-DD	FC-10-FW3KF-580-02-DD	FC-10-FW4KF-580-02-DD
<b>Replacement</b>							
<b>Replacement Disk SKU</b>						SP-DFWB2T	SP-DFWB2T

### TRAINING SERVICES

<b>NSE 6 FortiWeb Instructor-led Training</b>	FT-FWB
<b>NSE 6 FortiWeb Lab Access</b>	FT-FWB-LAB
<b>NSE 6 FortiWeb Exam Voucher</b>	NSE-EX-SPL6



## ORDER LIFECYCLE - FORTIWEB CLOUD

### New Order

*Example: One year*

Five websites, 50 Mbps throughput

- FC2-10-WBCLD-655-02-12
- FC2-10-WBCLD-654-02-12

### Add More Websites

*Example: Add one more website*

Use co-term to align expiry date across all contracts

One more website:

- FC1Z-15-WBCLD-607-02-00

### Renew All Contracts

*Example: Renew all six websites and 50 Mbps bandwidth contracts*

Use the co-term tool when the first renewal occurs. This also aligns all contracts to the same expiration date.

- FC2Z-15-WBCLD-607-02-00 (5 websites)
- FC1Z-15-WBCLD-607-02-00 (1 website)
- FC2Z-15-WBCLD-606-02-00 (50 Mbps)

### Add Bandwidth

*Example: Add 20 Mbps additional bandwidth*

Use the co-term to align expiration date across all contracts.

One 20 Mbps additional license:

- FC1Z-15-WBCLD-606-02-00



# CHEAT SHEET

## The Space

- WAF space consolidates around three main functionalities: web protection, bot mitigation, and API protection.
- SaaS is becoming more attractive.
- Cloud WAF popularity is on the rise and usually includes content delivery network and DDoS.
- Customers have expectations for easy onboarding and a low maintenance WAF.

## Product Lineup

FortiWeb product line includes various options:

- **HW/VM/container:** models range from 50 Mbps to 70 Gbps throughput. BYOL/PAYG for VMs deployed on public cloud.
- **Cloud WAF:** FortiWeb Cloud SaaS-based solution. Global scrubbing centers across public cloud. Priced by bandwidth and number of applications. Can alternatively be consumed directly from marketplace.

## Ordering Guide

**Product Offerings:** OPEX and CAPEX options

**OPEX:** two options available:

- **FortiWeb Cloud:** hassle-free, no SW/HW required, WAF-as-a-service. Priced by bandwidth and number of applications, measured by 95th percentile.
- **FortiWeb-VM:** S-series provides yearly subscription for IaaS/private cloud. All inclusive standard/advanced bundle options.

**CAPEX:** two options available:

- **HW appliances:** selected by throughput (50 Mbps to 70 Gbps)
- **FortiWeb-VM:** preferably choose S-series though perpetual license is available.

## Major Highlights

- Industry's fastest WAF appliance: FortiWeb-4000F at 70 Gbps HTTP/HTTPS throughput.
- The only vendor to provide ML for anomaly detection.
- Two-layer ML tech ensures virtually no false positives.
- FortiGuard Labs automated updates ensure AI threat models are up-to-date.
- Deep learning automatically adjusts models when application changes, virtually integrating with CI/CD pipeline.
- One-of-a-kind SQLi and XSS syntax-based detection policies, without reliance on static signatures.
- Strong API protection capabilities including API gateway, protocol enforcement, and schema validation.
- Threat Analytics: Using Machine Learning, attacks are analyzed across all your web applications to identify common characteristics and patterns and group them into meaningful security incidents.

## Where to Find More Info

- **Demo:** [FortiWeb Cloud](#), [WAF machine learning](#)
- **What's New:** [FortiWeb Cloud](#), [FortiWeb](#)
- **Landing Page:** [FortiWeb Cloud](#)
- Live demo available from landing page

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